

LEADERSHIP ESSENTIALS: THE IMPORTANCE OF LEADERSHIP

Leadership is not a _____.

You are a leader when others willingly follow you because they _____ and _____ you.

Two Ways to Influence People:

_____ - Use of positional power to obtain compliance.

_____ - People choose to follow someone because they trust and respect them.

Good Leaders:

- Care about _____ and _____.
- Know people come _____.
- Know true leadership requires _____.

What Good Leaders Do:

- _____ others.
- Create _____ change.
- Work with teammates to achieve a common _____.

Why would anyone willingly follow me if they weren't being paid to do so?

Leaders:

- _____ about those entrusted to their care.
- _____ others to dream more, learn more, do more, and become more.
- Make work _____!
- Take the time to build _____.
- Choose to put people over _____.
- Work tirelessly to _____ their people.
- Offer endless opportunities for _____.
- Give their _____ & _____.
- Take responsibility for the _____ of each member on their team.
- Tell the truth and be honest in a clear, direct, but _____ way!
- Are _____. Show integrity when their words and actions are consistent with their intentions.

The true price of leadership is the willingness to place the needs of others above your own.